



MICHAEL GASSNER

ISLAMIC FINANCE.de Consultancy

2nd ISLAMIC WEALTH MANAGEMENT EVENT

28/29th March 2006

Mandarin Oriental Hôtel du Rhône – Geneva, Switzerland

- **Seminar**
- **Workshops**
- **Exhibition**

- 1. Are you working in private banking with Muslim clients?**
- 2. Are you an investment or service product provider?**
- 3. Or do you simply manage your own assets according to Islam?**

*Come join us at the beautiful Mandarin Oriental Hôtel du Rhône,
Geneva, Switzerland*



Organizer:

Michael Gassner Consultancy

Lead Sponsor:

Encore Management S.A.

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TILP PLLC Limited

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Endorsed by:

Institute of Islamic Banking

and Insurance

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PROGRAM – MAIN SEMINAR

Tuesday, 28 March 2006

- 08.45 Opening Remarks from the Chairman
- 09.00 Keynote Address
Professor Mahmood Faruqui, Vice-Chairman,
Institute of Islamic Banking & Insurance
- 09.00 – 10.45 Islamic Financial Planning
Case Study on Trusts for Family Offices, NN
Last Will & Tax Considerations for Wealthy Muslims, Harald Reisen,
Ernst & Young
Basics of Zakat Calculation, Monzer Kahf
- 11.00 – 12.45 Traditional Asset Classes
Sales Channels and Access to Compliant Investments,
Michael Gassner
GCC Equity Markets, Faisal Hasan, Global Investment House
Survey of Islamic Real Estate Market Trends,
Jan Dührkoop, IVG Real Estate
- 14.00 – 15.30 Panel Discussion: Poverty Alleviation –
Philanthropy or Investment Opportunity?
Microfinance as an Asset Class, Dirk Brouwer, Catalyst
Microfinance Investors
Islamic Microfinance – How to Set It Up, a Case Study of Mali,
Konrad Elsässer, Fides
Islamic Microfinance – Application in Aceh, Liam Collins,
Grameen Foundation
- 16.00 – 18.00 Networking Arena & Exhibition
An open forum for delegates and registered financial
professionals, as well as high-net-worth individuals.
Participation is subject to free-of-charge arena registration.
Color-coded badges facilitate successful networking.

Wednesday, 29 March 2006

- 09.00 Opening Remarks by the Chairman
- 09.15 – 10.15 Alternative Asset Classes
Islamic Managed Accounts, Markus Hermanek, GAFM
Islamic hedge funds – Why a fund for funds? Ali Shahadat,
SDK Asset Management
- 10.30 – 12.30 Alternative capital markets?
Sukuk, Islamic bonds – Tradable but not traded, Michael Gassner
Liquid capital – Benchmarked returns, Geert Bossuyt,
Deutsche Bank AG, London
An alternative path to constant returns, Eric Meyer, Shariah Capital
- 14.00 – 15.30 Panel Discussion: Family Offices – Best Practices, Client Acquisition &
Differences
**Requirements of Saudi & Arabian Gulf Clients, John A. Sandwick,
Encore Management S.A.**
Litigation – A service requirement for family offices, Detlef Zawatzki,
Tilp law firm
Family Offices – How to balance the needs and goals of various family
members, Lisa Gray, graymatter STRATEGIES LLC
- 15.30 – 15.45 Summary by the Chairman
- 16.00 – 18.00 Networking Arena & Exhibition
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Due to unforeseen circumstance, the program may change.